

September 9, 2005

Alliance Energy Solutions  
George Straznitkas  
Oxford, CT 06478

Re: Energy Savings

Mr. Straznitkas:

It has been two years and six months since Alliance Energy Solutions converted my office to "energy efficient lighting". The savings have been amazing, and the lighting is as good, if not better, than before the conversion.

I was initially concerned that the savings would not justify the initial cost of the change. I monitored our cost for the 1<sup>st</sup> six months after our new lighting was changed and realized a 35.7% (\$1715) savings from the previous years same six months. There are other factors involved in our electric use, but I feel that our Alliance Energy Solutions conversion was significant in our cost reduction.

A very satisfied customer,



Thomas J. DeLuca, OD